



2024 Client Registration Policy for Real Estate Agents

Faro aims to be the favorite destination for agents to bring buyers in the Bahía Potrero area. In the interest of transparency and consistency, we are publishing this Client Registration Policy.

Registering your clients both protects you and increases the likelihood of a sale.

Our policy is as follows:

- Any professional real estate agent working in a brokerage or independently may register a buyer as their client for Faro. This registration can be done with an online form which has been made available by Senderos. <https://info.faro-cr.com/client-registry>
- The online form requires agents to enter their client's email. This is essential for us to track their interest in our community and be able to help you close deals. **WE WILL NEVER COMMUNICATE WITH YOUR CLIENTS WITHOUT YOUR CONSENT.** After more than 4 years of operation and dozens of transactions, our reputation for honoring commissions should be easy to confirm. Please feel free to check with any of the many brokers we have had the pleasure of doing business with. A list of references is available upon request.
- In order for the registration to be confirmed as received, you, the agent shall receive a message from a member of the Faro team via email or other message delivery system. The buyer's agent should keep a copy with the date of the confirmation of receipt.
- It is expected that an agent will accompany this buyer on a showing of the project in person or set an appointment up for their client who then honors that appointment. Thus, you will be participating in the deal process in order to earn a buyer's agent commission as defined by Faro at that time. Once this in-person showing takes place with the buyers, this registration shall be considered to be binding. These registrations shall be valid for a period of 6 months from the time of the showing of the project.
- In the event a registered client shows up on the property or at the sales office with a different agent from the registering agent before the registering agent has performed an in-person showing with the client, the agent accompanying the client on the showing shall be considered to be the buyer's agent.
- In the event that a buyer visits the project with the registering agent and no deal is consummated within the 6-month period, the registration can be extended by the agent via email request with a confirmation back from Faro. If this period expires without or after extension(s), the registration shall be considered void.

Clearly there are scenarios that may arise that fall outside of what can be predicted in advance, and Faro will always act in a way that is fair to all parties involved. We look forward to years of mutually beneficial transactions and good earnings for buyers' agents here at Faro and our future projects and look forward to seeing you and your clients.